

CASE STUDY



SOUTHSIDE SWEEPING

First Impression Make The Difference

OVERVIEW

Since 1974, Southside Sweeping has been servicing Brisbane, Gold Coast, Toowoomba, Sunshine Coast and Surrounding suburbs with the Tennant brand of sweepers and scrubbers. Whether it's an Airport tarmac, Factory, Industrial Warehouse, Basement, or Multilevel Car Park, Southside Sweeping pride themselves as the power sweeping, scrubbing and industrial cleaning specialists.

PROBELM

Roger Domrow is the Director of Operations and Maintenance, he has been using Tennant brand of machinery for 35 years. He noticed a gap in the market for providing effective and efficient hard surface cleaning that didn't use too many chemicals. Without hesitation, he contacted Tennant to provide the equipment and service expertise he was looking for.

Kylie Mobsby, National Account Manager at Tennant Australia, has worked with Roger for a number of years. "I recently assisted Roger with the purchase of his new S30 industrial grade sweeper. He has backed Tennant for nearly 20 years and has a great contracting business that I am proud to say uses Tennant machines."

SOLUTION

In order to solve customers' critical cleaning needs Southside Sweeping has 2 services available:

- 1. The Power Sweeping Service: Southside Sweeping use a new Tennant S30 LPG Mid-Sized Sweeper which is one of the most popular sweepers and hosts a 3-stage SweepSmart system proving excellent indoor and outdoor dust control. The S30 achieves consistent results, efficiently and effectively on an an array of hard surface types, removing dust (down to 0.3 microns in size?), sand, dirt and any loose debris. It is important to Southside Sweeping that it is a waterless clean-leaving a dust free environment every time.
- 2. The Power Scrubbing Service: Utilising the Tennant M30 combination Sweeper-Scrubber-Dryer, Southside are able to achieve maximum results removing the likes of surface grime, mould, large liquid spills, minimizing oil & grease stains leaving a clean , dry and safe surface every time for their customers.

"Using Tennant means we can ensure that we can *improve the air* quality and maintain the level of dust control effectively and efficiently for that specific site.

- Roger Domrow, Director of Operations & Maintenance



Southside Sweeping Case Study 10/2020 ©2016 Tennant and Nobles are registered trademarks of Tennant Company, whose products are sold and serviced through Tennant Sales & Service Company



CASE STUDY



Roger explained that "Using Tennant means we can ensure that we can improve the air quality and maintain the level of dust control effectively and efficiently for that specific site. We will only use the best, most innovative Tennant power sweeping and scrubbing machinery in our market. Our Tennant industrial machines consistently deliver maximum results creating a cleaner, healthier dust free environment every time."

OUTCOME

Tennant was selected as the provider of machinery for Southside Sweeping simply because of the sophistication of the machines. "The innovation and engineering that goes into every machine means that there is a precise clean after every use. We find them to be the best service over any other machine." Explained Roger. "I don't even have a favourite machine because all the machines I have, have always been reliable."

"Working with Kylie Mobsby and the Brisbane Tennant Team never disappoints. They are proactive and whether I require parts or enquire about purchasing another new machine, I always receive an efficient reply and the best service" Said Roger.

Reliability and quality is what sets Southside Sweeping apart from their competition. Roger and his team at Southside Sweeping continually invest in upgrading their Tennant Machines in their fleet. Utilising Tennant's Direct service network of over 40 technicians, Roger elected a Planned Maintenance program and uses Genuine Tennant True parts reducing risk of downtime and maximizes productivity so that the Fleet is in the best running order and well-presented before every job.

"Using Tennant means we can ensure that we can improve the air quality and maintain the level of dust control effectively and efficiently for that specific site.

— Roger Domrow, Director of Operations & Maintenance

Tennant Australia & NZ offers you a partnership you can depend on.. Value beyond the machine means our National Sales and Service support network aim to deliver maximum value from your machines. We offer ongoing Factory Direct Servicing throughout Australia & NZ, with 40+ direct and indirect service vans on the road everyday. And with TennantTrue® parts and consumables, you receive best-in-industry servicing and repairs, every time to maximize uptime of your machines and business.

