









1. GET INVOLVED

Regardless of how you clean your floor, being involved in the equipment purchasing decision is crucial to your business. Three options for your floor care program:

- Self or In-House Cleaning: Purchase equipment and supplies; hire labor
- Outsourced Cleaning: Buy 'the result' through use of hired cleaning contractors
- Hybrid Cleaning: Purchase equipment and supplies; outsource labour



2. VALIDATION

Clean smarter with asset management and business intelligence metrics, which allow you to:

- Objectively measure a clean environment
- Create consistency across your stores
- Develop a consistent process that you can track across your chain
- Isolate issues and make corrective actions quickly and cost-effectively



3. STAFF TRAINING

No matter which cleaning program you choose, staff must be properly trained to ensure consistency and quality.

- Thoroughly train your staff and provide job aids like wall charts and videos
- Build a successful on-boarding program and frequently retrain



4. PRIORITISE

Make the biggest bang for your buck by focusing on the most noticed areas of your store.

 Restrooms and the front of the store are more noticed than others



5. SPILL MANAGEMENT

Risk increases and image suffers when spills are left to sit.

- Put in place a spill management process to increase safety for your customers and employees
- Utilise small automated scrubbers for quick cleaning and water pick-up, leaving the area dry and immediately ready for customer use



6. RIGHT PRODUCT AND EQUIPMENT

Partner with excellence when choosing a cleaning product manufacturer.

- Drop the mop: increase productivity and performance and reduce risk with mechanized cleaning
- Give your teams the proper tools to do their job with high quality, durable cleaning equipment



7. BATTERY & MACHINE MAINTENANCE

Good battery maintenance is essential for battery performance, extending battery life and increasing ROI.

- Charge your cleaning equipment's batteries fully each night for optimal performance
- Maintain performance by following the manufacturer's recommended daily maintenance procedures



8. USE OEM PARTS

Correct parts are important, and OEM parts are designed specifically for your machine.

- OEM parts offer better cleaning performance and help machines last
- Clean your pads and check squeegees after every use



9. PREVENTION AND FIRST IMPRESSIONS

97% of customers consider cleanliness an important aspect of where they choose to shop.

- By placing mats in the entryways, you can reduce dirt by up to 80%
- Small, maneuverable scrubbers and vacuums should be used to prevent dirt from being tracked further into the store



10. GO ODOUR-FREE

Minimise exposure to potentially harmful chemicals and strong detergent odours

 Detergent-free cleaning not only helps keep customer's noses happy, but also reduces waste, decreases shipping costs and minimizes exposure to VOCs (volatile organic compounds)